

**SMITH REYNOLDS AIRPORT**  
**Food and Beverage Concession Service**  
**Request for Letters of Interest**

Forsyth County, North Carolina, is soliciting letters from entities that are interested in investing, developing, and operating a food and beverage concession service in the Main Terminal Building at Smith Reynolds Airport (“Airport”). Forsyth County is currently working with an architect firm to develop plans to renovate the Main Terminal Building and a decision needs to be made in regards to future tenants and leasehold space. This request for letters of interest invites each entity to perform its own investigation and make its own assessments as to the extent and nature of the business best suited for the Airport. In order to provide insight into the opportunity, a number of documents are available on the Airport’s website [www.smithreynolds.org](http://www.smithreynolds.org). THIS IS NOT A BID. The Smith Reynolds Airport Board is attempting to evaluate interests.

When submitting a letter of interest, the Smith Reynolds Airport Board would appreciate prospective restaurant operator to include previous experience, insight into the proposed business model, and their approach to the economic market. Please indicate who will own and operate the proposed restaurant, how much space will be required, and other building needs for the proposed concession business.

Letters of Interest should be addressed to the following:

Mark R. Davidson, A.A.E.  
Airport Director  
Smith Reynolds Airport  
3801 N. Liberty Street  
Winston-Salem, NC 27105  
[mark.davidson@smithreynolds.org](mailto:mark.davidson@smithreynolds.org)

Letters of interest should be submitted on or before December 31, 2021. Questions concerning this request for Letters of Interest should be submitted in writing to [mark.davidson@smithreynolds.org](mailto:mark.davidson@smithreynolds.org) no later than December 10, 2021.